



JOE FRANKIE III

CONSULTING • COACHING • PUBLIC SPEAKING • SEARCH • AUTHOR

CONTACT

joe.frankie@jfiiiassociates.com

(817) 905-5071

Houston Texas Area, USA

PROFESSIONAL

- Founder and President at JFIII Associates LLC
- Author at Morgan James Publishing
- Former Colonel at U.S. Army
- Studied Engineering at USMA, West Point

SKILLS

- Executive Management
- Cross-functional Team Leadership
- Leadership Development
- Strategic Leadership
- Mentoring
- Management

EDUCATION

MA

University of Arkansas

Spanish

1984 – 1987

MBA

University of Arkansas

Business

1982 – 1984

BS

USMA at West Point

Engineering, EIT

1970 – 1974

PROFILE

Joe Frankie is West Point graduate, combat veteran, award-winning author and he knows the power of a team.

As CEO at JFIII Associates, he helps companies build better teams. Joe brings 40 years of leading and untangling multiple business projects up to \$8 billion worldwide and as many as 53,000 associates where he has a track record of building teams, deploying technology and mitigating risk. These include technology integrations, software, start-ups and heavy logistics moves in the private and public sectors - Asia, China, South Korea, Mideast, Germany, Spain, Portugal, Egypt, Israel, Saudi Arabia, and Iraq.

Joe is a mentor and coach who finds and assess top tier talent to lead and flourish in your organizational culture -- one size does not fit all. On an individual basis, he coaches civil and military leaders on how to build a LinkedIn bridge from where they are to where they want to go.

Joe untangles and delivers on new, complex projects, helping create cultures so high performing teams collaborate, transfer knowledge, adapt and communicate with stakeholders.

Joe surrounds himself with leaders he trusts, who share similar values, expand their intellect, challenge the status quo and communicate effectively. Joe is a perpetual student.

Successes:

- Forged investment banking relationships internationally for \$3 Billion, five-year program for project water/wastewater infrastructure in China as part of cooperative joint effort.

- Chief of Staff and Director for the Army and Air Force Exchange Service (AAFES), the "Wal-Mart" of the U.S. Military—the 12th largest retailer in the U.S., \$7.5 Billion in revenue.

- Joint Program Manager to test combining an \$8 Billion Army/Navy system.

- Award-Winning Co-Author of "LinkedIn: The 5-Minute Drill for Executive Networking Success"

My clients range in age from 15 to 84.

I am active on LinkedIn/joefrankieiii, and on www.jfiiiassociates.com

I am available for public speaking and seminars.

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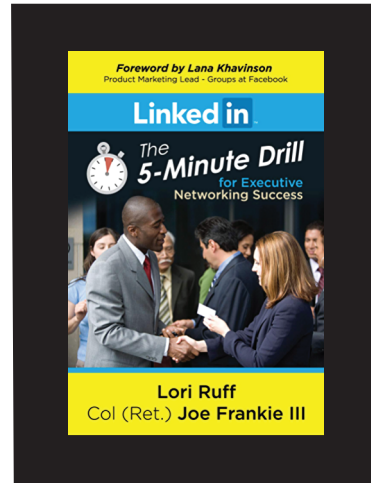
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PUBLIC SPEAKING

PRESENTER ~ FACILITATOR ~ PANELIST
SPEAKER ~ PANELIST

Contact Joe to help you lead your group or company to provide interaction and establish your audiences true inner self portrait for career growth and presentation.



PUBLISHING

- LinkedIn: The 5-Minute Drill for Executive Networking Success
- Written by Lori Ruff and Col (Ret.) Joe Frankie III
- Print, E-book
- Barnes & Noble, Indie Books, Amazon, Google, Indigo, Books-A-Million, Morgan James, Target, Apple, Rakuten/Koba
- Publisher: Morgan James Publishing, 12/2019

Unlock LinkedIn and other important branding methods

Joe Frankie III provides insights on career advancement. Joe is a retired career military veteran, US Army officer with many years of experience and provides expert guidance through his dynamic leadership abilities and global awareness and expertise. Joe is available for speaking in board, class, training, conferences and more.

Joe Frankie III is an expert in supply chain management, logistics and risk management. Joe delivers helpful insight to unlock your full potential to brand yourself. Through Joe's guidance you will be able to document and present yourself as a successful achiever.

Joe is passionate, participates and interacts with other visionaries to provide you with the tools and network to obtain your full market potential.

Contact Joe for your next speaking engagement. Joe is available for POD Casting Interviews.

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